

# Beyond Prompts



**Most companies will rent their AI capability.  
The best will own it.**

# Agentic AI changed what a strong engineering team can build.



Not someday. Now. The only question left is who owns that capability.

# Every company now faces the same choice.

## RENT IT

### **Buy capability from a firm.**

You pay forever.

The skill lives in their people, not yours.

When they leave, you are back to zero.

## OWN IT

### **Build capability inside.**

You own the team and the outcomes.

We stay as a light layer that keeps you ahead.

It compounds every quarter: cheaper to keep, not costlier.

# Two reasons the outsourced model leaves you stuck.

## The pretenders problem




The market is full of people who can talk about AI but have never shipped an agent. You have probably already met a few. Telling talk from substance is hard, and getting it wrong costs you a year.

## The dependency trap



The classic consulting model keeps the capability in the firm's hands, not yours. You rent their people by the hour, nothing compounds, and the day they walk out your team is no further along than when it started.

# We build the capability **inside** your team. Then we stay as your edge.



*You don't rent a dependency and you don't buy a black box. Your people own the capability and everything it builds, and we stay on as a layer that compounds: clearing the noise and keeping you ahead of a field that changes every week. Cheaper to keep, not costlier.*

# AI is a multiplier. We only work where it multiplies.



Point it at a weak or incurious team and you multiply noise.

Point it at strong engineers who want to understand how things truly work, and the returns compound.

## WHAT WE LOOK FOR

### **Curiosity, above all else.**

The drive to take a thing apart and understand it.

### **A core of 3 to 5 engineers.**

Strong builders we can accelerate, not beginners we carry.

### **Appetite to build, not buy.**

A team that wants to own the capability.

# How we build it: three phases.



## Education

2 TO 3 MONTHS

Your team speaks one language and can reason clearly about agentic systems.

## MVP

ABOUT 3 MONTHS

Your team has shipped a working agentic system and felt where it breaks.

## Scale

ONGOING

Your team builds and ships agentic products for your clients, on its own.

# This is not theory. It is already happening.

## Deep-tech start-up

PATENTED ML · SENIOR-LED TEAM

A senior-led deep-tech company building products on patented ML and generative AI. We are growing agentic capability inside their engineering team.

## Startup accelerator

FOUNDER ECOSYSTEM · IDEA TO MVP

We train the startup teams across a national accelerator, taking founders from idea to agentic MVP across multiple cities.

*“The two months with you were the best we have had for sheer learning pace.”*

A client engineering team, 1+ year in

# What you own and the edge we keep.

## A team that ships without us

Engineers who design, build and debug agentic systems on their own.

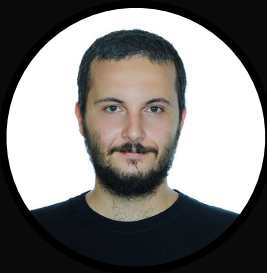
## New services to sell

AI-native products and offerings you can take to your own clients.

## An edge that never goes stale

The capability is yours for good. We stay on only to keep it ahead of the field: a layer that compounds, not a vendor you're locked into.

# The people who build it with you.



## **Ioannis Tzannetos**

AGENTIC AI SYSTEMS

PhD in Cryptography and former Purdue researcher. Builds agentic AI systems with security as a first principle.



## **George Nikolaou**

Forward-Deployed AI Engineer

Forward-deployed AI engineer and builder. Designs the harnesses agents run on, ships fast inside startups, and contributes to open source.



## **Nikos Fratzeskos**

AI BUILDER & GROWTH

A non-technical AI builder and growth operator. Turns complex products into clear narratives, workflows, and go-to-market systems.

# The real thing, not a pretender.



Genuine hands-on experience building agentic systems, paired with the market sense to see where things are going. That combination is rare, and it is exactly what pulls a strong team forward.

**Let's see if your team is a fit →**